

Sanyo

Part Number	DESCRIPTION	TBR/TICUA Price	LIST PRICE	Discount
LARGE VENUE PROJECTORS				
PLC-UF15	* 7700 ANSI lumens, 15400 ANSI lumens twin-stacked * True UXGA (1600 x 1200)* True UXGA (1600 x 1200), * True UXGA (1600 x 1200), * 81.6 pounds, 22.9" x 9.9" x 30.8" (W x H x D), * 4 x 250 Watt UHP lamps, * Over 90% Uniformity with Contrast Ratio of 1000:1, * Power Zoom / Focus, Lens shift up/down and side to side, * PJ Net Organizer Platform ready, * Real Color Management Software included, * Efficient Lamp Management System with 4 lamps, * 10 kinds of Optional lenses available: (Short, Semi-Long, Long, Standard lens) NO LENS	\$ 43,057.82	\$ 49,995.00	14%
PLC-EF60	5800 ANSI lumens, 11600 ANSI lumens twin-stacked, 1300:1 Contrast Ratio True SXGA +(1400 x 1050), compressed UXGA (1600x1200) NO LENS	\$ 21,995.00	\$ 29,995.00	27%
PLC-EF31N	* 5800 ANSI lumens, 11600 ANSI lumens twin-stacked, * True SXGA (1280 x 1024), compressed UXGA (1600 x 1200), * 50.5 pounds, 17.3" x 9.1" x 23.9" (W x H x D), * 2 x 200 Watt UHP lamps, * Over 90% Uniformity with Contrast Ratio of 900:1, * Power Zoom / Focus, Lens shift up/down with standard lens with 2.0 to 2.6:1 throw ratio, * Multi-Versatile platform computer and video inputs(DVI-I available), * PJ Net Organizer Platform ready, * Real Color Management Software included, * Efficient Lamp Management System with 2 lamps, * Variety of Lens Options	\$ 17,218.82	\$ 23,995.00	28%
PLC-EF31NL	* Same specifications as PLC-EF30N. 46.3 lbs. No lens. , * 10 kinds of Optional lenses available: (Short, Semi-Long, Long, Standard lens)	\$ 16,788.17	\$ 22,995.00	27%

PLC-XF45	* 10000 ANSI lumens, 20000 ANSI lumens twin-stacked, no lens, * True XGA (1024 x 768), compressed UXGA (1600 x 1200), * 81.6 pounds, 22.9" x 9.9" x 30.8" (W x H x D), * Over 90% Uniformity with Contrast Ratio of 1100:1, * Power Zoom / Focus, Lens shift up/down and side to side, * Multi-Versatile platform computer and video inputs(DVI-I available), * 4 x 250 Watt UHP lamps, * PJ Net Organizer platform capable, * Real Color Management Software included, * Efficient Lamp Management System with 4 lamps, * 10 kinds of Optional lenses available: (Short, Semi-Long, Long, Standard lens) NO LENS	\$ 20,089.82	\$ 29,995.00	33%
PLC-XF41	* 7700 ANSI lumens, 15400 ANSI lumens twin-stacked, no lens,* True XGA (1024 x 768), compressed UXGA (1600 x 1200), * 81.6 pounds, 22.9" x 9.9" x 30.8" (W x H x D), * Over 90% Uniformity with Contrast Ratio of 800:1, * Power Zoom / Focus, Lens shift up/down and side to side, * Multi-Versatile platform computer and video inputs(DVI-I available), * PJ Net , platform capable, * Real Color Management Software included, * 4 x 200 Watt UHP lamps, * Efficient Lamp Management System with 4 lamps, * 10 kinds of Optional lenses available: (Short, Semi-Long, Long, Standard lens) NO LENS	\$ 15,783.32	\$ 21,995.00	28%
PLC-XF60	*6500 ansi LUMENS, 13000 ansi LUMENS TWIN-STACED, 1300:1 Contrast Ratio. * True XGA (1024 x 768), compressed UXGA (1600 x 1200) NO LENS	\$ 14,350.00	\$ 19,995.00	28%

PLC-XF20	* 5000 ANSI lumens, 10000 ANSI lumens twin-stacked, no lens, * True XGA (1024 x 768), compressed UXGA (1600 x 1200), * 78.3 pounds, 22.9" x 9.9" x 30.8" (W x H x D), * Over 85% Uniformity with Contrast Ratio of 700:1, * Power Zoom / Focus, Lens shift up/down and side to side, * Multi-Versatile platform computer and video inputs(DVI-I available), * 4 x 150 Watt UHP lamps, * Efficient Lamp Management System with 4 lamps, * 10 kinds of Optional lenses available: (Short, Semi-Long, Long, Standard lens) NO LENS	\$ 9,750.00	\$ 12,995.00	25%
PLC-XP56	* 5000 ANSI Lumens * True XGA (1024 x 768), Compressed SXGA (1280 x 1024)	\$ 7,888.00	\$ 9,995.00	21%
PLC-XP56L	* Same specification as PLC-XP56. NO LENS	\$ 7,495.00	\$ 9,495.00	21%
PLC-XP51	* Same unit as the XP56, minus the Micro Lens, with lens (1.8 to 2.4:1) and with a lower lumens rating - 4000 ANSI Lumens vs. 5000, contrast 1000:1, and weight of 19.2 pounds.	\$ 6,165.50	\$ 7,495.00	18%
PLC-XP51L	* Same specifications as PLC-XP51. 17.5 pounds 4 kinds of Optional lenses available: (Short and Long lens)... NO LENS	\$ 5,735.00	\$ 6,995.00	18%
PLC-XP55	* 4500 ANSI Lumens, * True XGA (1024 x 768), Compressed SXGA (1280 x 1024), * 18.5 pounds, 12.6" x 6.6" x 16.9" (W x H x D), * 90% Uniformity with 1100:1 contrast ratio, * Color Management System, * Power Zoom / Focus and Power Lens Shift Up/Down, with standard lens (1.8 to 2.4:1 throw ratio), * One Touch Lens Mount System, * Dual Computer Inputs (DVI-D with HDCP, 15 Pin D-Sub or 5 Pin BNC), * 49x digital zoom	\$ 7,170.35	\$ 8,495.00	16%

PLC-XT16	* 3500 ANSI Lumens * True XGA (1024 x 768) , Compressed SXGA (1280 x 1024)	\$ 3,409.00	\$ 5,495.00	38%
PLC-XT11	* Same unit as the XT16, minus the Micro Lens and with a lower lumens and contrast rating -- 2700 ANSI Lumens vs. 3500, 700:1 vs 800:1	\$ 4,015.25	\$ 4,495.00	11%
ULTRAMOBILE PROJECTORS				
PLC-XU86	* 2500 ANSI Lumens, 450:1 contrast ratio * True XGA (1024 x 768), Compressed SXGA (1280 x 1024)	\$ 2,043.00	\$ 2,495.00	18%
PLC-XU83	* Same as above PLC-XU86 but 2000 ANSI Lumens instead of 2500	\$ 1,700.00	\$ 1,995.00	15%
PLC-XU48	* 3000 ANSI Lumens, 450:1 contrast ratio * True XGA (1024 x 768), Compressed SXGA (1280 x 1024)	\$ 1,715.50	\$ 2,295.00	25%
PLC-XU73	* 2000 ANSI Lumens, 450:1 contrast ratio * True XGA (1024 x 768), Compressed SXGA (1280 x 1024)	\$ 915.00	\$ 1,295.00	29%
VIDEO PROJECTORS				
PLV-HD100	* 5500 ANSI lumens, 11000 ANSI lumens twin-stacked * True HD (1920 x 1080)	\$ 39,845.00	\$ 59,995.00	34%
PLV-WF10	* 4000 ANSI lumens, 8000 ANSI lumens twin-stacked, no lens * Uses same optional lens as the XF35/EF31* WXGA 16:9 (1366 x 768) * 50.5 pounds, 17.3" x 9.1" x 23.9" (W x H x D) * Over 90% Uniformity with Contrast Ratio of 900:1 * Power Zoom / Focus, Lens shift up/down with standard lens with throw ratio TBA * Multi-Versatile platform computer and video inputs(DVI-I available) * PJ Net Organizer platform capable * Real Color Management Software included * 2 x 250 Watt UHP lamps * Efficient Lamp Management System with 2 lamps NO LENS	\$ 10,041.32	\$ 12,995.00	23%

PLV-80	<ul style="list-style-type: none"> * 16:9 native aspect ratio wide XGA (1366 x 768) LCD Projector * 3000 ANSI lumens * 15 Pin D-Sub, DVI-D with HDCP, and 5 Pin BNC data inputs * Component, composite, or S video input * New color management system * Network compatibility with optional PJ Net Organizer * Power zoom/focus and lens shift (up/down) with standard lens (1.75 to 2.3:1 throw ratio) * 1000:1 contrast ratio 	\$ 5,439.56	\$ 9,995.00	46%
PLV-70	<ul style="list-style-type: none"> * 16:9 native aspect ratio wide XGA (1366 x 768) LCD Projector * 2200 ANSI lumens * 15 Pin D-Sub, DVI-D, and 5 Pin BNC data inputs * Component, composite, or S video input * New color management system * Network compatibility with optional PJ Net Organizer * Power zoom/focus and lens shift (up/down) with standard lens (1.8 to 2.3:1 throw ratio) * 900:1 contrast ratio 	\$ 4,350.56	\$ 6,995.00	38%
PLV-Z4	<ul style="list-style-type: none"> * 16:9 native aspect ratio, HD (1280 x 720) LCD Projector * 1000 ANSI lumens and 7000:1 Contrast Ratio * 10 Bit Video processing * High Contrast Optical System and Twin Iris * HDMI and 2 Component Video Inputs * 15 Pin D-Sub, data input * Composite, and S video inputs * Manual zoom/focus and lens shift (up/down and side/side) with standard lens * Extremely Quiet - 22 dBA noise rating 	\$ 1,954.76	\$ 2,995.00	35%

PLV-55WM1	* 16:9 native aspect ratio, HD (1280 x 720) * 55" Diagonal Image, rear projection * 240 (cd/m2) *PLC-8810N light engine	\$ 3,650.00	\$ 3,995.00	9%
POA-TD-55WM	Floor Stand for PLV-55WM1	\$ 645.00	\$ 795.00	19%
POA-TDVCSTAN	* Video Conference Cable Mount Kit for PLV-55WM1	\$ 175.00	\$ 195.00	10%
POA-PN30	* PJ Net Unit for PLV-55WM1	\$ 450.00	\$ 695.00	35%
PLASMA				
KA-TD-H2S	* Table Top Plasma stand for PDP-42H2A	\$ 199.00	\$ 250.00	20%
KA-SX-42H2	* Speaker for Plasma PDP-42H2A	\$ 260.00	\$ 350.00	26%
KA-PN04	* PD Net Organizer Card * Allows for control, polling, email notification and other management functions of the display via LAN	\$ 450.00	\$ 699.00	36%
PLASMA ACCESSORIES FOR OLDER MODELS				
KA-IF01RGB	* Optional BNC x 5 Input board for PDP-42WV1ASB	\$ 349.00	\$ 399.00	13%
KA-1F04DVI	* Optional DVI-D with Composite and S-Video board for PDP-42WV1ASB	\$ 389.00	\$ 429.00	9%
KA-TD-42VS	* Optional Silver Table-Top Stand for PDP-42WV1ASB	\$ 199.00	\$ 299.00	33%
KA-TD-H10S	* Table Top Plasma Stand for PDP-42H1A/AN and PDP-32H1A/AN	\$ 195.00	\$ 250.00	22%
KA-TD-H10W	* Floor Plasma Stand for PDP-32H1A	\$ 1,148.40	\$ 1,500.00	23%
KA-TD-42HW	* Floor Plasma Stand for PDP-42H1A	\$ 1,148.40	\$ 1,500.00	23%
KA-SX-32H	* Speakers for Plasma PDP-32H1A	\$ 244.04	\$ 300.00	19%
KA-SX-42H	* Speakers for Plasma PDP-42H1A	\$ 287.10	\$ 350.00	18%
LAMP ASSEMBLIES				
610 260 7215	PLC-100N	\$ 360.36	\$ 370.00	3%
610 260 7208	PLC-200N	\$ 360.36	\$ 370.00	3%
610 259 0562	PLC-250N / 350M / 355M	\$ 502.43	\$ 600.00	16%
610 254 5609	PLC-220N PLC-320M / 300M	\$ 360.36	\$ 370.00	3%
610 257 6269	PLC-400N PLC-510M / 500M	\$ 388.08	\$ 400.00	3%
610 264 1196	PLC-550M PLV-20N	\$ 341.55	\$ 350.00	2%
610 259 5291	PLC-700M PLC-750M / 755M	\$ 717.75	\$ 790.00	9%
610 264 1943	PLC-5500N PLC-5500NA	\$ 360.36	\$ 370.00	3%
610 265 8828	PLC-5600N PLC-8810N / 8800N PLC-	\$ 473.72	\$ 580.00	18%

610 298 3135	PLC-EF10NA/NAL PLC-XF10N/NL PLC-EF10NZ/NZL PLC-XF10NZ/NZL PLC-XF12N/NL	\$ 502.43	\$ 600.00	16%
610 289 8422	PLC-SW10 PLC-SW15 PLC-XW15	\$ 473.72	\$ 580.00	18%
610 292 4831	PLC-UF10 PLC-XF40	\$ 473.72	\$ 580.00	18%
610 292 4848	PLC-EF30N/NL PLC-XF30N/NL	\$ 473.72	\$ 580.00	18%
610 293 2751	PLC-XU38 / XU37 / XU35 / XU33 / XU22 / 20 PLC-SU22 / SU22 / SU20	\$ 473.72	\$ 580.00	18%
610 293 5868	SEE 610 325 2940			
610 293 8210	PLC-XW20 PLC-SW20	\$ 473.72	\$ 580.00	18%
610 295 5248	POA-LLB04 for Long Life Kit for XF20	\$ 502.43	\$ 600.00	16%
610 295 5712	PLC-SW20AR	\$ 473.72	\$ 600.00	21%
610 295 8409	POA-LLB02 for Long Life Kit for XF30/EF30	\$ 502.43	\$ 600.00	16%
610 297 3891	PLC-XP46/L PLC-XP41/L	\$ 502.43	\$ 600.00	16%
610 300 0862	PLC-UF15 PLC-XF45	\$ 502.43	\$ 600.00	16%
610 300 7267	PLC-XW20AR	\$ 502.43	\$ 600.00	16%
610 301 6047	PLC-XF35N/NL	\$ 502.43	\$ 600.00	16%
610 301 7167	PLC-XT15 PLC-XT10	\$ 502.43	\$ 600.00	16%
610 302 5933	PLV-Z1	\$ 358.88	\$ 450.00	20%
610 303 5826	PLC-SU25 PLC-XU36	\$ 502.43	\$ 600.00	16%
610 304 5214	PLC-XU45	\$ 502.43	\$ 600.00	16%
610 305 1130	PLV-HD10	\$ 502.43	\$ 600.00	16%
610 305 5602	PLC-XT15A PLC-XT10A	\$ 502.43	\$ 600.00	16%
610 305 8801	PLC-XU46	\$ 502.43	\$ 600.00	16%
610 306 5977	PLC-XP55/L PLC-XP50/L	\$ 502.43	\$ 600.00	16%
610 307 7925	PLC-SU50S PLC-XU25A	\$ 502.43	\$ 600.00	16%
610 308 1786	PLC-XU60 PLC-SU60	\$ 502.43	\$ 600.00	16%
610 308 3117	PLC-SW30	\$ 358.88	\$ 450.00	20%
610 309 2706	PLC-XU55 PLC-XU50	\$ 502.43	\$ 600.00	16%
610 309 3802	PLV-WF10	\$ 473.72	\$ 600.00	21%
610 309 7589	PLV-Z2	\$ 358.88	\$ 450.00	20%
610 314 9127	PLC - XP56/L & PLC-XP51/L	\$ 502.43	\$ 600.00	16%
610 315 5647	PLC-XU41	\$ 460.00	\$ 550.00	16%
610 315 7689	PLC-XF60 & PLC-EF60	\$ 650.00	\$ 790.00	18%
610 317 5355	PLV-Z3	\$ 358.88	\$ 450.00	20%
610 318 7266	PLV-55WM1	\$ 358.88	\$ 450.00	20%
610 321 3804	PLC-SW35	\$ 358.88	\$ 450.00	20%
610 323 0726	PLC-XU73 PLC-XU83 PLC-XU86	\$ 450.00	\$ 550.00	18%
610 323 5998	PLV-Z4	\$ 358.88	\$ 450.00	20%
610 325 2940	PLC-XP45/L PLV-Z0 PLC-XP40/L	\$ 458.00	\$ 580.00	21%

POA-RCKIT04	Optional RC with Laser and Mouse pad PLC-SW35 PLC-XU48 PLC-XU73 (*was POA-RCKIT02)	\$ 80.00	\$ 100.00	20%
RC-350	PLC-500M Wired "Only"	\$ 102.95	\$ 115.00	10%
610 234 5285	PLC-200N	\$ 102.95	\$ 115.00	10%
645 002 3668	PLC-355M / 350M / 320M / 300M	\$ 110.88	\$ 115.00	4%
645 016 0929	PLC-510M, PLC-400N, PLC-550M, PLV-20N	\$ 110.88	\$ 115.00	4%
645 011 9859	PLC-700M, PLC-755M / 750M	\$ 110.88	\$ 115.00	4%
645 020 7082	PLC-5500N	\$ 113.94	\$ 150.00	24%
645 024 8429	PLC-5500NA	\$ 113.94	\$ 150.00	24%
645 024 8764	PLC-5600N, PLC-8800N, PLC-8810N	\$ 113.94	\$ 150.00	24%
645 028 5950	PLC-9000N / 9000NA / NL -- Wireless	\$ 114.84	\$ 140.00	18%
645 029 2194	PLC-9000N / 9000NA / NL -- Wired	\$ 114.84	\$ 140.00	18%
645 031 0164	PLC-SU10N	\$ 114.84	\$ 150.00	23%
645 038 4653	PLC-SU07N, PLC-XU07N	\$ 113.94	\$ 150.00	24%
645 034 6491	PLC-SP20N / SP10N, PLC-XP10NA / XP10N, PLC-XP07N	\$ 114.84	\$ 150.00	23%
645 036 4716	PLC-EF12N / EF10N / NA / NZ Series - Wired PLC-YF12N / YF10N / NZ	\$ 114.84	\$ 140.00	18%
645 036 4686	PLC-EF12N / EF10N / NA / NZ Series - Wireless PLC-YF12N / YF10N / NZ	\$ 200.97	\$ 265.00	24%
645 036 9933	PLC-XU10N	\$ 200.97	\$ 265.00	24%
645 038 7814	PLC-XP21N, PLC-XP20N, PLC-	\$ 200.97	\$ 265.00	24%
645 038 6206	PLC-SU20N, PLC-XU21N	\$ 114.84	\$ 150.00	23%
645 039 2788	PLC-SU22N, PLC-XU22N	\$ 114.84	\$ 150.00	23%
645 041 5982	PLC-SW10 / SW15, PLC-XW15	\$ 113.94	\$ 150.00	24%
645 042 3512	PLC-XP30	\$ 143.55	\$ 155.00	7%
645 042 3543	PLC-XF20	\$ 200.97	\$ 265.00	24%
645 044 0021	PLV-60HT / PLV-60	\$ 50.24	\$ 65.00	23%
645 046 8537	PLC-XU35 / XU30 / SU30	\$ 129.20	\$ 135.00	4%
645 047 7867	PLC-EF30/31N / NL, PLC-XF35/31/30N / NL	\$ 114.84	\$ 150.00	23%
645 047 7881	PLC-UF15/10, PLC-XF45/41/40	\$ 114.84	\$ 150.00	23%
645 047 8291	PLC-XW20, PLC-SW20	\$ 43.07	\$ 70.00	38%
645 048 1888	PLC-XP45 / L, PLC-XP40 / L	\$ 114.84	\$ 150.00	23%
645 050 7847	PLC-XU38 / 33 / 31, PLC-XU46, PLC-SU33 / 31	\$ 78.95	\$ 110.00	28%
645 052 0433	PLC-XU37 / 32, PLC-XU45, PLC-	\$ 114.84	\$ 150.00	23%

645 061 7904	PLC-SW30	\$ 25.84	\$ 35.00	26%
645 061 7928	PLC-XU60, PLC-SU60	\$ 114.84	\$ 150.00	23%
645 062 2397	PLV-HD10	\$ 114.84	\$ 150.00	23%
645 063 7896	PLC-SW30 Presentation Remote	\$ 25.84	\$ 35.00	26%
645 066 7541	PLV-WF10	\$ 79.20	\$ 150.00	47%
645 068 1592	PLC-XF60 & PLC-EF60	\$ 195.00	\$ 265.00	26%
645 068 7631	PLV-Z3	\$ 55.00	\$ 75.00	27%
645 069 0082	PLC-SU51 & PLC-XU51/XU56/XU58	\$ 114.84	\$ 150.00	23%
645 069 4998	PLC-SW35	\$ 50.00	\$ 70.00	29%
645 073 7701	PLV-55WM1	\$ 80.00	\$ 110.00	27%
645 078 3746	PLV-Z4	\$ 53.90	\$ 70.00	23%
645 078 9069	PLC-XU83	\$ 115.50	\$ 150.00	23%
645 079 3547	PLC-XU73	\$ 23.10	\$ 30.00	23%
645 079 4056	PLV-80	\$ 57.75	\$ 75.00	23%
645 085 6174	PLC XF46N		TBA	
LENSES AND ASSEMBLIES				
LNS-S01	Standard "Zoom" Lens *1.8 – 2.9:1 throw ratio *PLC-9000N/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 961.79	\$ 1,150.00	16%
LNS-M01Z	Semi Long "Zoom" Lens *3.5 – 4.6:1 throw ratio *PLC-9000N/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 1,959.46	\$ 2,400.00	18%
LNS-T01Z	Long "Fixed" Lens & Front Bezel 7.0:1 throw ratio (9.5:1 on WF10) (8.9:1 on XF60/EF60) PLC-9000N (requires PLC-CABIKIT) PLC-9000N/NA, PLC-EF, PLC-XF, PLC-UF, PLV-WF Series	\$ 3,116.00	\$ 3,800.00	18%
LNS-T02	Long "Zoom" Lens *4.6 - 6.0:1 throw ratio *PLC-9000N (requires PLC-CABIKIT) *PLC-9000NL/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 3,158.10	\$ 3,800.00	17%
LNS-T03	Ultra Long "Zoom" Lens *6.2 - 9.0:1 throw ratio *PLC-XF20/XF30/XF31/XF35/XF40/XF41/XF45/EF30/EF31/UF10/UF15 *NOT available PLC-9000/XF10/XF12/EF10/EF12 Series	\$ 12,919.50	\$ 16,395.00	21%
LNS-W01Z	Short fixed lens *1.2:1 throw ratio *PLC-9000N (requires PLC-CABIKIT) *PLC-9000NL/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 3,158.10	\$ 3,800.00	17%
LNS-S02Z	Standard "Zoom" Lens *2.0 – 2.6:1 throw ratio *PLC-9000N (requires PLC-CABIKIT) *PLC-9000NL/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 1,141.22	\$ 1,800.00	37%

LNS-S03	Standard "Zoom" Lens *2.6 – 3.5:1 throw ratio *PLC-XF20/XF30/XF31/XF35/XF40/XF41/XF45/EF30/EF31/UF10/UF15 *NOT available PLC-9000/XF10/XF12/EF10/EF12 Series	\$ 2,153.25	\$ 2,450.00	12%
LNS-W02Z	Short zoom lens *1.35 – 1.8:1 throw ratio *PLC-9000N (requires PLC-CABIKIT) *PLC-9000NL/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 3,158.10	\$ 3,800.00	17%
LNS-W03	On Axis Short fixed lens *0.8:1 throw ratio *PLC-9000N (requires PLC-CABIKIT) *PLC-9000NL/NA, PLC-EF, PLC-XF, PLC-UF Series	\$ 4,162.95	\$ 5,000.00	17%
LNS-W04	Standard Zoom Lens with Lens memory Function 2.0 - 2.6:1 throw ratio PLC-EF60 & PLC-XF60	\$ 3,735.00	\$ 5,000.00	25%
LNS-W05	Short Zoom Lens with Lens memory Function 1.3 - 1.8:1 throw ratio PLC-EF60 & PLC-XF60	\$ 2,895.75	\$ 4,000.00	28%
LNS-W06	Short Zoom Lens with Lens memory Function 1.5 - 2.0:1 throw ratio PLC-EF60 PLC-XF60	\$ 4,824.00	\$ 6,700.00	28%
LNS-W07	Short Fixed Lens For PLV-WF10, PLC-EF60 and PLC-XF60 only 0.8:1 throw ratio with PLV-WF10 1.0:1 throw ratio with PLC-EF60 and PLC-XF60	\$ 4,824.00	\$ 6,700.00	28%
LNS-W32	On Axis Short fixed lens (must have POA-FCW32S bezel for the PLC-XP30 and/or PLV-60HT/60) *0.8:1 throw ratio (0.71:1 for PLV-60HT / 60 and 0.79:1 for PLV-70) *PLC-XP30 PLV- 70 *PLC-XP41 / 40 PLC-XP55/50 *PLV-60HT / 60 *PLC-XP46 / 45	\$ 2,673.00	\$ 2,700.00	1%
POA-FCW32S	Cabinet Kit for use with LNS-W32 and	\$ 71.78	\$ 89.00	19%

LNS-S30	Standard Lens 1.8 - 2.4 throw ratio PLC-XP40/41 PLV-70 PLC-XP-50/51	\$ 807.50	\$ 950.00	15%
LNS-S31	Standard Lens 1.8 - 2.4 throw ratio PLC-XP45/46 PLC-XP55/56	\$ 1,020.00	\$ 1,200.00	15%
LNS-W31A	Short Zoom Lens (Motorized Focus/Zoom) 1.25 - 1.8:1 throw ratio (1.11 - 1.59:1 for PLV-60HT / 60 and 1.2 to 1.8:1 for PLV-70) PLC-XP30 / PLV-60HT/60 / PLV-70 / PLC-XP41 / 40 / PLC-XP46/ 45 / PLC-XP55/50	\$ 2,583.90	\$ 3,100.00	17%
LNS-T31A	Long Zoom Lens (Motorized Focus/Zoom) 2.3 - 4.2:1 throw ratio (2.02 - 3.69:1 for PLV-60HT / 60 and 2.25 to 4.1:1 for PLV-70) PLC-XP30 / PLV-60HT/ 60 / PLV-70 / PLC-XP41 / 40 / PLC-XP46/45 / PLC-XP55/50	\$ 2,583.90	\$ 3,100.00	17%
LNS-T32	Ultra Long Zoom Lens (Motorized Focus/Zoom) 4.2 - 6:1 throw ratio PLC- XP30 / PLV-60HT/60 / PLV-70 /PLC- XP41 / 40 / PLC-XP46/45 / PLC- XP55/50 (must have POA-FCW325 bezel for the PLC-XP30 and/or PLV- 60HT/60)	\$ 3,158.10	\$ 3,795.00	17%
LNS-W10	Short Zoom Lens (Motorized Focus/Zoom) 1.23 - 1.62:1 throw ratio PLC-XT15 / PLC-XT15A / PLC-XT16 / PLC-XT10 / PLC-XT10A / PLC-XT11	\$ 2,146.07	\$ 2,600.00	17%
LNS-T10	Long Zoom Lens (Motorized Focus/Zoom) 2.12 - 3.39:1 throw ratio PLC-XT15 / PLC-XT15A / PLC-XT16 / PLC-XT10 / PLC-XT10A / PLC-XT11	\$ 2,146.07	\$ 2,600.00	17%
PLC-CABIFC	Front Cabinet collar with Wide Opening, PLC-9000N	\$ 71.78	\$ 99.00	28%
PLC-MECHA	Heavy Duty Lens Shift Mechanism	\$ 86.13	\$ 100.00	14%

POA-LNA02	One-Touch lens mount adaptor for LNS-W02, LNS-W02KS, LNS-M01, and LNS-S01. This adaptor with lens can be used with the PLC-UF15, PLC-EF31N/NL, PLC-XF45/41, and PLC-XF35/31N/NL projectors.	\$ 71.78	\$ 89.00	19%
POA-LNA03	One-Touch lens mount adaptor for LNS-W31A, LNS-T31A, LNS-T32, and LNS-W32. This adaptor can be used with the PLC-XP55L/50L.	\$ 71.78	\$ 89.00	19%
MISCELLANEOUS				
POA-PN01A	PJ-Net Organizer(LAN networking) for models PLC-XP46/L, PLC-XP41/L, and PLV-70. Key features : Remote control / Administration, diagnostic, or status polling / Auto e-mail capability / Application software on board and accessible through a standard web browser / Multi projector control capability / On-Off scheduling / Extra serial port. Allows to use AMX or Crestron control together	\$ 502.43	\$ 699.00	28%
POA-PN02	PJ-Net Organizer Plus (LAN networking) for models PLC-XP55/L & PLC-XP50/L Key features : Remote control / Administration, diagnostic, or status polling / Auto e-mail capability / Application software on board and accessible through a standard web browser / Multi projector control capability / On-Off scheduling / Extra serial port. Allows to use AMX or Crestron control together./Content delivery by real-time image capture and transmission from PC through network to projector.	\$ 574.20	\$ 699.00	18%
POA-PN10	PJ-Net Organizer(LAN networking) for models PLC-XT15A, PLC-XT10A, PLC-XT16, and PLC-XT11. Key features : Remote control / Administration,	\$ 502.43	\$ 699.00	28%

POA-PN20A	Multicard Imager (LAN Networking) for models PLC-SU50S, PLC-SU60, PLC-XU25, PLC-XU50/XU51, PLC-XU55/56/58, and PLC-XU60. Key features : Remote control / Administration, diagnostic, or status polling / Wired LAN Module included, Optional Wireless Module (POA-WLC20) available	\$ 502.43	\$ 595.00	16%
POA-PN40	PJ-Net Organizer Plus (LAN networking) for PLV-80.	\$ 509.00	\$ 699.00	27%
POA-PJNM01	PJ-Net Master Software	\$ 1,460.00	\$ 2,000.00	27%
POA-WLC20	Wireless Module for POA-PN20 and models PLC-SU50S, PLC-SU60 PLC-XU25, PLC-XU50, PLC-XU55, and PLC-XU60.	\$ 114.84	\$ 125.00	8%
POA-WL11	Wireless Imager (LAN Networking) for Models PLC-XU38, PLC-XU37, PLC-XU33, PLC-XU32, PLC-SU33, PLC-SU32, PLC-XT15, PLC-XT10, PLC-XU45, PLC-XU46, PLC-XT15A, PLC-XT10A, PLC-XT16, and PLC-XT11. Key features: Remote control / Administrations, diagnostic, or status polling / Application software on board and accessible through a standard web browser / Direct capture, compression, and transfer of any software program data, including animated PowerPoint presentations, from a PC to the projector through a wireless LAN module.	\$ 997.67	\$ 1,195.00	17%
POA-MD07MCI	Presentation Viewer for models PLC-XU38, PLC-XU37, PLC-XU35, PLC-XU33, PLC-XU32, PLC-XU30, PLC-SU33, PLC-SU32, PLC-SU30, PLC-XT15, PLC-XT10, PLC-XU45, PLC-XU46, PLC-XT15A, PLC-XT10A, PLC-	\$ 574.20	\$ 695.00	17%

POA-MD08HD	Multi-Versatile Platform HD-SDI Board PLC-UF15/10 / PLC-EF30/31N/ NL PLC-XF45/41/40 / PLC- XF35/31/30N/NL	\$ 7,895.25	\$ 8,795.00	10%
POA-MD09VD3	Multi-Versatile Platform Faroudja Board PLC-UF15 / PLC- EF31N/NLPLC-UF15 / PLC-EF31N/NL / PLC-XF45/41 / PLC-XF35/31N/NL	\$ 2,296.80	\$ 2,695.00	15%
POA-MD01DVI	Multi-Versatile Platform DVI Board PLC-XF20	\$ 315.81	\$ 365.00	13%
POA-MD02VD1	Multi-Versatile Platform 5 BNC Board PLC-XF20	\$ 315.81	\$ 365.00	13%
POA-MD03VD2	Multi-Versatile Platform 2 BNC & S- Video Board PLC-XF20 / PLC- EF30/31N/NL PLC-XF40 / PLC- XF30N/NL PLC-UF10	\$ 430.65	\$ 495.00	13%
POA- MD03VD2A	Multi-Versatile Platform 2 BNC & S- Video Board PLC-UF15 / PLC- XF35/31N/NL PLC-XF41/45	\$ 430.65	\$ 495.00	13%
POA-MD04VGA	Multi-Versatile Platform D-Sub 15 VGA Board PLC-UF10/15 / PLC- EF30/31N/NL / PLC-XF40/41/45 / PLC- XF30/31/35N/NL PLC-XF20	\$ 244.04	\$ 285.00	14%
POA-MD11DVI	Multi-Versatile Platform DVI Board PLC-UF10/15 / PLC-EF30/31N/NL / PLC-XF40/41/45 / PLC- XF30/31/35N/NL	\$ 315.81	\$ 365.00	13%
POA-MD12VD1	Multi-Versatile Platform 5 BNC Board, PLC-UF10, PLC-EF30/31N/NL, PLC-	\$ 315.81	\$ 365.00	13%
POA-MD13NET	Multi-Versatile Platform PJ Net Organizer Board, PLC-UF15, PLC- XF35/31N/NL, PLC-XF45/4, PLC- EF31N/NL	\$ 502.43	\$ 699.00	28%
POA- MD13NET2	Multi-Versatile Platform PJ Net Organizer Board PLV-HD10	\$ 503.28	\$ 699.00	28%
POA-MD15SDI	Multi-Versatile Platform Standard Serial Digital Interface Board, PLV- HD10, PLC-XF41, PLC-XF31N/NL	\$ 1,858.97	\$ 2,195.00	15%
POA-MD16VD1	Multi-Versatile Platform 5 BNC Board, PLC-UF15, PLC-XF35/31N/NL, PLC-	\$ 315.81	\$ 365.00	13%

POA-MD19NET	Multi-Versatile Platform PJ Net Organizer Board PLC-XF60 & FLC-EF60	\$ 499.00	\$ 699.00	29%
POA-MD21WARP	Multi-Versatile Platform Warp/Edge Blend Board PLC-XF60 PLC-EF60/A	\$ 2,306.15	\$ 2,995.00	23%
POA-LLB02 need to install at Sanyo Svc.	Long Lamp Life Kit(2 x 100W lamps and Ballasts) PLC-EF30N / NL, PLC-XF30N/NL, PLC-EF31N / NL, PLC-XF31N/NL (need to install in service station)	\$ 1,435.50	\$ 1,795.00	20%
POA-LLB04 need to install at Sanyo Svc.	100W Lamp & Ballast Kit (4 x 100W lamps & ballasts) PLC-XF20	\$ 2,075.15	\$ 2,695.00	23%
PLC-PC01	D-Sub15 Cartridge, PLC-9000N Series, PLC-9000NA / NL	\$ 64.60	\$ 75.00	14%
PLC-PC02	BNC-5P Cartridge, PLC-9000N Series, PLC-9000NA / NL	\$ 86.13	\$ 100.00	14%
PLC-PC03	13W3 Cartridge, PLC-9000N series, PLC-9000NA / NL	\$ 86.13	\$ 100.00	14%
POA-CBUS01	PC-card adapter for direct digital (to DFP terminal) connection PLC-EF10N/NL, NA/NAL, PLC-XF10N/NL, PLC-EF12N/NL, PLC-XF12N/NL	\$ 854.12	\$ 999.00	15%
POA-CA-COMPVGA	Component to VGA Cable	\$ 71.78	\$ 89.00	19%
POA-CA-DVIC	DVI to Component Cable	\$ 71.78	\$ 89.00	19%
POA-RCM01	Optional Real Color Manager for PLC-XP55/L	\$ 212.50	\$ 250.00	15%
POA-USB01	USB Security Key for PLC-XU600 and PLC-SU60	\$ 212.50	\$ 250.00	15%
POA-SFTUPG1PJ	Upgrade for POA-MD13NET for UF 10/EF30/XF/XF40	\$ 1,740.00	\$ 2,000.00	13%
POA-SFTUPG2SDI	Upgrade for POA-MD15SDI For 15/UF 10/EF31N-NL/XF45/XF40/XF35N-NL/XF30N/NL	\$ 2,500.00	\$ 3,000.00	17%
POA-SFTUPG3HDCP	Upgrade for POA-MD18DVI For UF 15/XF 45/XF35N-NL/XF31N/NL/WF-10	\$ 1,785.00	\$ 2,100.00	15%
POA-SFTUPG4DVI	Upgrade for the PLV-HD10 To allow 1000P/60	\$ 1,275.00	\$ 1,500.00	15%

PLCCSE06	ATA Shipping Case - Hard-side interior, vinyl exterior, outside buckled pocket, handles and shoulder strap Dimensions: (WxHxD) 20"x11"x8" Weight: 5.5 lbs. Meets carry-on luggage standards Color: Black w/red Sanyo logo. For projector models: PLC-5600N, PLC-8800N/8810N, PLC-SP10N/SP20N, PLC-XP07N, PLC-XP10N/XP10NA/XP17N/XP18N/XP20N/XP21N	\$ 285.00	\$ 285.00	0%
PLCCSE07	Reinforced ABS laminate exterior, hinged lid, 3" recessed wheels, 16" recessed handle, heavy-duty recessed catches and handles, 2" foam-lined projector compartment, spar lamp and accessory compartment. Dimensions: (WxHxD) 36"x14"x20". Weight: 75 lbs. Color: Black w/red Sanyo logo For projector models: PLC-9000 Series, PLC-EF10N Series, PLC-XF10N Series	\$ 900.00	\$ 900.00	0%
PLCCSE09	Same as PLCCSE06 For projector models: PLC-SU07N, PLC-SU10N, PLC-XU10N	\$ 285.00	\$ 285.00	0%
PLCCSE10	Same as PLCCSE06 For projector models: PLC-SU22N, PLC-SU20N, PLC-XU22N	\$ 350.00	\$ 385.00	9%
PLCCSE11	Same as PLCCSE05. For projector models: PLC-SU22N, PLC-SU20N, PLC-XU22N	\$ 309.95	\$ 329.95	6%
PLCCSE14	Hard case for the PLC-XF20, PLC-XF40, PLC-UF10. Skid mates for forklift usage Rolling castors - 3.5". Removable Sanyo logo decal 38" x 38.5" x 19.5", 19.5", 107 lbs. MIL spec 810C-D. Lid is totally removedable 3/8" black birch construction 3" 4 lbs. Polyester foam padding 2 Padlock hasps.	\$ 1,435.00	\$ 1,495.00	4%

PLCCSE16	ATA Rated shipping case similar to the PLCCSEO07 Color: Black w/red Sanyo logo For projector models: PLC- EF30N Series, PLC-XF30N Series	\$ 1,280.00	\$ 1,295.00	1%
POA-CACVCL	Soft carry case for the PLC- XU41/47/48/73	\$ 57.00	\$ 60.00	5%