

# Codian

Part Number	Description	TBR/TICUA Price	LIST PRICE	Discount
<b>ENTERPRISE IP MCU</b>				
MCU-4205	12 Port Enterprise IP MCU up to 4M bps; Screen La	\$ 27,840.00	\$ 29,000.00	4%
MCU-4210	20 Port Enterprise IP MCU up to 4M bps; Screen La	\$ 37,920.00	\$ 39,500.00	4%
MCU-4215	30 Port Enterprise IP MCU up to 4M bps; Screen La	\$ 56,400.00	\$ 59,000.00	4%
MCU-4220	40 Port Enterprise IP MCU up to 4M bps; Screen La	\$ 75,840.00	\$ 79,000.00	4%
<b>4200 Options</b>				
VFO-4200	Video Firewall Option for MCU-4200 series MCUs	\$ 13,440.00	\$ 14,000.00	4%
VFO-4205	Video Firewall Option for MCU-4205 series MCUs	\$ 6,700.00	\$ 7,000.00	4%
HRO-4205	High Resolution Option (4CIF) for the MCU-4205	\$ 3,600.00	\$ 3,750.00	4%
HRO-4210	High Resolution Option (4CIF) for the MCU-4210	\$ 7,200.00	\$ 7,500.00	4%
HRO-4215	High Resolution Option (4CIF) for the MCU-4215	\$ 10,750.00	\$ 11,250.00	4%
HRO-4220	High Resolution Option (4CIF) for the MCU-4220	\$ 14,400.00	\$ 15,000.00	4%
WCO-4205	Web Conferencing Option for the MCU-4205	\$ 3,600.00	\$ 3,750.00	4%
WCO-4210	Web Conferencing Option for the MCU-4210	\$ 7,200.00	\$ 7,500.00	4%
WCO-4215	Web Conferencing Option for the MCU-4215	\$ 10,750.00	\$ 11,250.00	4%
WCO-4220	Web Conferencing Option for the MCU-4220	\$ 14,400.00	\$ 15,000.00	4%
<b>GWP 3200 - ISDN Gateway</b>				
ISDNBW-3210	1 PRI 320 tp 323 Gateway	\$ 16,300.00	\$ 17,000.00	4%
ISDNBW-3220	2 PRI 320 to 323 Gateway	\$ 26,000.00	\$ 27,000.00	4%
ISDNBW-3240	4 PRI 320 to 323 Gateway	\$ 47,000.00	\$ 49,000.00	4%
ISDNBW-3280	8 PRI 320 to 323 Gateway	\$ 85,000.00	\$ 89,000.00	4%
IP-VCR 2200 Video Conference Recorder				
IPVCR-2210	1 Port IP VCR	\$ 11,424.00	\$ 11,900.00	4%
IPVCR-2220	5 Port IP VCR	\$ 28,320.00	\$ 29,500.00	4%
IPVCR-2240	10 Port IP VCR	\$ 47,520.00	\$ 49,500.00	4%
2200 options				
VFO-2210	Video Firewall option for IPVCR-2210	\$ 7,600.00	\$ 7,900.00	4%
<b>MCU plus ISDN Gateway Bundles</b>				
BND-A121	12 Port MCR plus 1 PRI Gateway bundle, MCU-420	\$ 41,000.00	\$ 42,500.00	4%
BND-A122	12 Port MCR plus 1 PRI Gateway bundle, MCU-420	\$ 47,000.00	\$ 49,000.00	4%
BND-A202	12 Port MCR plus 1 PRI Gateway bundle, MCU-421	\$ 56,700.00	\$ 59,000.00	4%
BND-A204	12 Port MCR plus 1 PRI Gateway bundle, MCU-421	\$ 66,000.00	\$ 69,000.00	4%
BND-A302	30 Port MCU plus 2 PRI Gateway bundle, MCU-421	\$ 76,000.00	\$ 79,000.00	4%
BND-A304	30 Port MCU plus 4 PRI Gateway bundle, MCU-421	\$ 85,600.00	\$ 89,000.00	4%
BND-A402	40 Port MCU plus 2 PRI Gateway bundle, MCU-422	\$ 95,000.00	\$ 99,000.00	4%
BND-A204	40 Port MCU plus 4 PRI Gateway bundle, MCU-422	\$ 105,000.00	\$ 109,000.00	4%
<b>Warranty and Support</b>				
SWS-1	1 year Standard Warranty and Support (2nd year)	6.00%	6.00%	0%
SWS-2	2 years Standard Warranty and Support (2nd and 3r	10.00%	10.00%	0%
<b>Advanced Replacement (Additional to Warranty &amp; Support)</b>				
AHR-1	1 year Advanced Hardware Replacement (requires \	7.00%	7.00%	0%
AHR-2	2 years Advanced Hardware Replacement (requires	13.00%	13.00%	0%
AHR-3	3 years Advanced Hardware Replacement (requires	17.00%	17.00%	0%
Percentages will be based upon original list price for hardware and software.				